



From Certification to **Contract**

How RLM Consult Certify Comply helped ProRail Australia achieve **Triple ISO Certification and Secure a Major Sydney Trains Contract.**

3× ISO Standards Achieved	0 Non- Conformances	1 Sydney Trains Contract
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Read more >>

CLIENT OVERVIEW

Specialist Rail Infrastructure Provider

ProRail Australia delivers high-quality solutions across rail maintenance, construction, and engineering.

To compete in Sydney Trains' rigorous procurement process, they required internationally recognised ISO certifications and full RSNL compliance.

RLM engaged to fast-track certification & prepared a competitive tender submission.

STANDARDS ACHIEVED

Four Certifications. Zero Compromises.



ISO 45001:2018

Occupational Health & Safety Management Systems



ISO 9001:2015

Quality Management Systems



ISO 14001:2015

Environmental Management Systems



RSNL

Rail Safety National Law Compliance

THE CHALLENGE

A Strict Deadline. No Room for Error.



**Achieve triple ISO certification
under strict time constraints**



**Demonstrate full compliance with
Rail Safety National Law**



**Develop a fully integrated, audit-ready
management system**



**Prepare a comprehensive and
compliant tender submission**



**Pass external certification audits with
minimal time available**

THE SOLUTION

From Certification to Contract

RLM delivered a strategic, end-to-end solution tailored to ProRail's operational and regulatory requirements.

1

IMS Development & Stage 1 ISO Audit

Bespoke Integrated Management System developed. Stage 1 ISO Audit completed.

Zero Non-Conformances

**2**

Stage 2 Certification & RSNL Compliance

Stage 2 ISO Audit completed. Full ISO & RSNL compliance achieved.

Zero Non-Conformances

**3**

Tender Submission & Contract Award

Tender prepared & submitted to Sydney Trains. Compliance demonstrated.

Contract Secured ✓



ISO Stage 1



has successfully completed
Stage 1 ISO Audit with **RLM**

- 🏆 ISO 45001: 2018 Safety Management Systems
- 🏆 ISO 9001: 2015 Quality Management System
- 🏆 ISO 14001: 2015 Environmental Management System
- 🏆 Zero Non-Conformances
- 🏆 Zero Room for Improvement

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ISO Stage 2



Congratulations to



on Achieving Triple ISO Certification
with **RLM**

- 🏆 ISO 45001: 2018 Safety Management Systems
- 🏆 ISO 9001: 2015 Quality Management System
- 🏆 ISO 14001: 2015 Environmental Management System



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Sydney Trains Tender Success



PROUD TO SUPPORT



for a successful tender submission



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SERVICES PROVIDED

Comprehensive Compliance & Tender Support

- Integrated Management System Development

- ISO 45001, 9001 & 14001 Certification Support

- Rail Safety National Law Compliance

- Internal Auditing & Gap Analysis

- Policy, Procedure & Register Development

- Certification Audit Coordination

- Governance, Risk & Assurance Frameworks

- Tender Writing & Bid Management

- Procurement & Compliance Advisory

- Readiness Assessment & Pre-Audit Review

- Stage 1 & Stage 2 Audit Management

- Ongoing Business & Compliance Support

THE RESULTS

Exceptional Outcomes Delivered

Triple ISO Certification

**ISO 45001, 9001 & 14001 all
achieved within the
required timeline**

Zero Non-Conformances

**Both Stage 1 & Stage 2
audits passed perfectly —
zero issues flagged**

Sydney Trains Contract Secured

**Fully compliant tender
resulted in a major
government contract
award**

Strengthened Market Position

**ProRail now positioned as a
trusted, audit-ready rail
industry provider**

THE RESULTS

Exceptional Outcomes Delivered



Rail Safety National Law compliance demonstrated



Strengthened organisational governance & capability



New commercial opportunities unlocked



Fully compliant and competitive tender submitted



Enhanced credibility within the rail industry



Long-term operational & financial growth achieved

WHY IT MATTERED

Investment That Pays Off

- 1 Met critical compliance requirements to enter Sydney Trains' procurement process**
- 2 Enhanced credibility and standing within the competitive rail industry**
- 3 Unlocked access to new government and major infrastructure contracts**
- 4 Secured a major government contract with lasting financial and operational benefits**



The value of the Sydney Trains contract significantly exceeded the total cost of certification and consultancy services.

CLIENTS GOOGLE REVIEWS



"Getting fully certified before the tender deadline felt nearly impossible. The strict compliance requirements and tight turnaround had us worried. When Raph said, 'We'll smash this,' I was skeptical—but he and his team delivered beyond expectations."

– Bruce Durie
Managing Director, Pro Rail Australia



CLIENTS GOOGLE REVIEWS



"Thanks to RLM's expertise, we achieved full ISO certification ahead of schedule and secured the tender. Their dedication, speed, and ability to deliver under pressure were unmatched. If you need a team that will pull out all stops to get you across the line, RLM is the safest bet."

– Tim Durie
Operations Manager, Pro Rail Australia



Partner with RLM Consult Certify Comply

**to achieve compliance,
secure certification, and
win major contracts.**



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